



MAJOR GIFTS ASSOCIATE

Exceptional opportunity to work with a highly committed and talented Fundraising team to make a significant difference for people living with Cancer!

Wellspring is a Canada-wide non-profit organization consisting of a network of community-based centres, each offering programs and services, at no charge and without referral, to anyone, with any type of cancer, at any stage in their journey. Wellspring charges no fees and receives no core government funding. Programs and operations are made possible only through the generosity of donors and funds raised through donations, sponsorships, and special events.

As a member of this gifted Fundraising team, you will help to set and meet major gift (\$10,000+) targets; qualify, cultivate and solicit donors; help build and maintain the donor pipeline, including database tracking; write letters of intent and proposals; prepare packages, presentations, etc.; liaise with potential donors to identify alignments and targeted approaches for support; research prospective major gift donors, and participate in prospect identification meetings; cultivate and steward major donors. The location for this position is either Westerkirk House at Sunnybrook, Toronto (105 Wellness Way, Toronto, Ontario M4N 0B1) or Birmingham Gilgan House, Oakville (2545 Sixth Line, Oakville, ON L6H 7V9). If desired, you can work from home two days a week.

Requirements:

- Demonstrated effectiveness in building, nurturing, and leveraging strong relationships with donors
- Exceptional communication, interpersonal, and organizational skills

Wellspring provides a competitive salary and benefits package, commensurate with level of experience and responsibility. If you have the above qualifications and would like to support Wellspring's mission of helping individuals and families living with cancer, please apply to Eva Thurlow with cover letter and résumé at humanresources@wellspring.ca. No phone calls please.

Wellspring promotes diversity and adheres to the tenets of the Ontario Human Rights Code. We encourage applications from gender diverse people of all races, ethnic origins, religions, abilities and sexual orientations. Wellspring provides accommodation during all parts of the hiring process, upon request, to applicants with disabilities. If contacted, please advise us if you require any accommodation. While we thank all candidates for their interest, only those selected for an interview will be contacted.